

Operational Preview

2Q25



Belo Horizonte, July 17, 2025 - Patrimar S.A. ("Patrimar" or "Company"), one of the largest real estate developers and construction companies in Brazil, operating in the three income brackets - economy, middle income and high income (luxury and high luxury products), announces its operating results for the 2nd quarter ("2Q25") and the first six months of 2025 ("6M25"). The information in this document is expressed in national currency (in Reais) and the General Sales Value ("PSV") shows the consolidated value (100%) and the values of the percentage of Patrimar's participation when the values of "Non-Controlled" projects are presented.

Highlights

Record Launches

The best quarter in history: recorded **R\$ 1.10 billion** in launches in 2Q25, **18%** higher than in 2Q24.

Brand Balance

Greater balance in volume of launches between the brands in 2Q25, with **59%** of PSV under the Patrimar brand and **41%** under the Novolar brand.

Growth in São Paulo

Sales in São Paulo grew by **402%** in 6M25 compared to 6M24, accounting for **22%** of the Group's sales in the period (2% in 6M24), reinforcing the consolidation of the region as one of the Company's main strategic focuses.



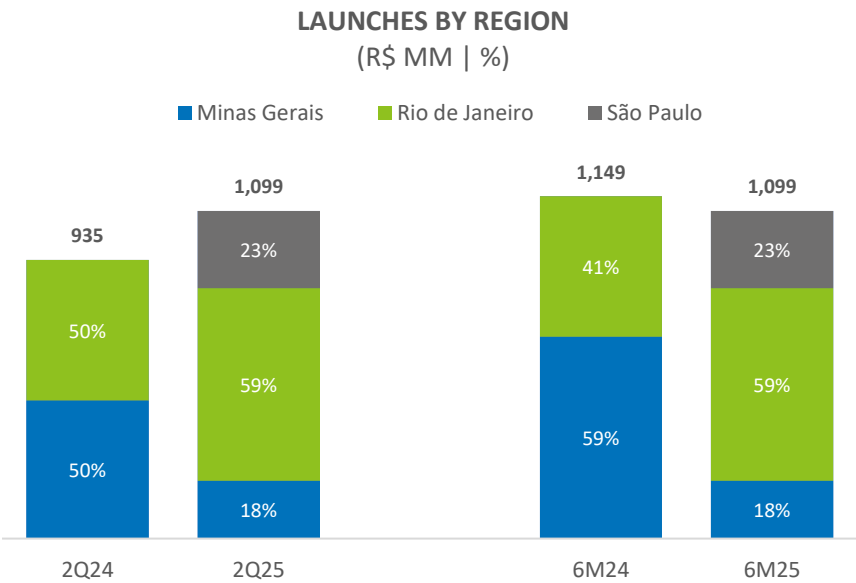
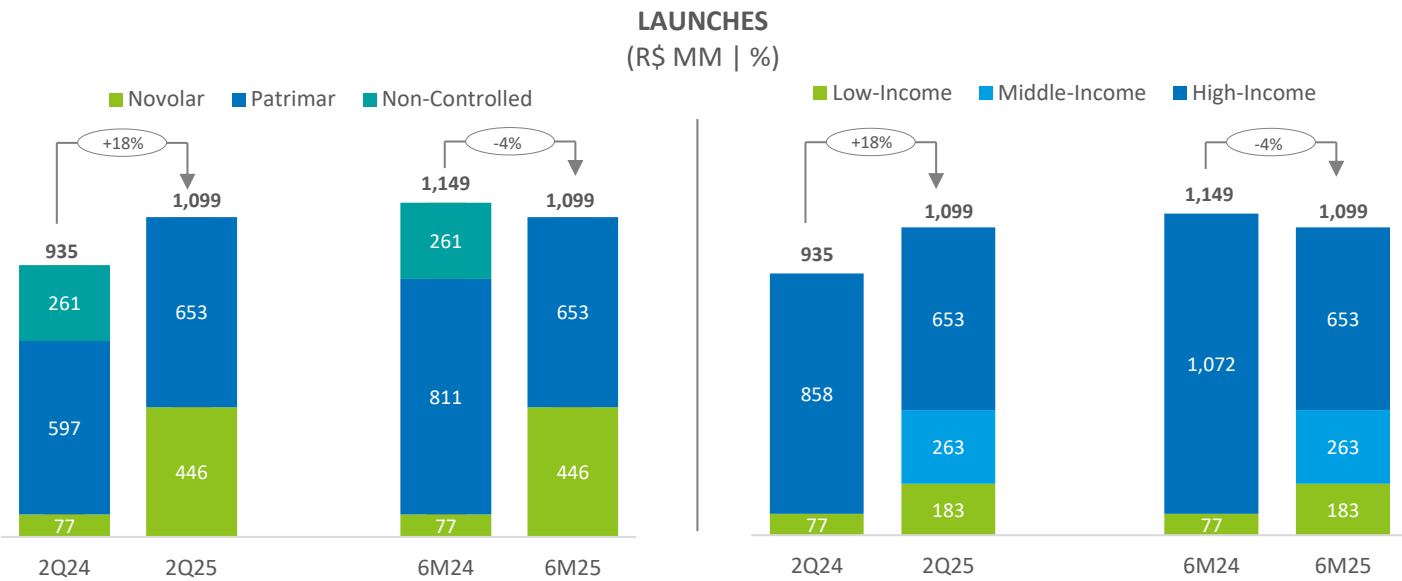
Cover and Back cover - Novolar | Reserva Laguna, Indaiatuba/ SP
Launched – 2Q25

Operational Performance

Launches

The second quarter of 2025 showed robust growth in launches compared to the same period last year. Seven projects were launched, totaling 1,599 units. It was a diversified portfolio, with launches across all segments and in the Company’s three operating regions.

In the first half of 2025 (6M25), launches remained at a high level, despite showing a 4% lower volume, due to inventory management and supply adjustment carried out by the Company in 1Q25, when no projects were launched. The Company's focus on expanding its regional presence compared to 6M24 stands out.



Sales

We recorded a lower sales level compared to the same period last year, despite an increased share of the Patrimar brand in sales, which accounted for 97% in 2Q25 and 96% in the accumulated 6M25.

2Q24 is a strong basis for comparison due to the launch of a project in Rio de Janeiro that alone sold R\$ 305 million entirely within the period. In 2Q25, the sales pace was more gradual, and the launches were concentrated toward the end of the quarter, impacting on the period's results.



PATRIMAR'S SHARE IN SALES
(%)

90%

96%

94%

94%

97%

2Q24

3Q24

4Q24

1Q25

2Q25

ORIGIN OF SALES
(%)

Inventory

Launches

2Q25

6M25

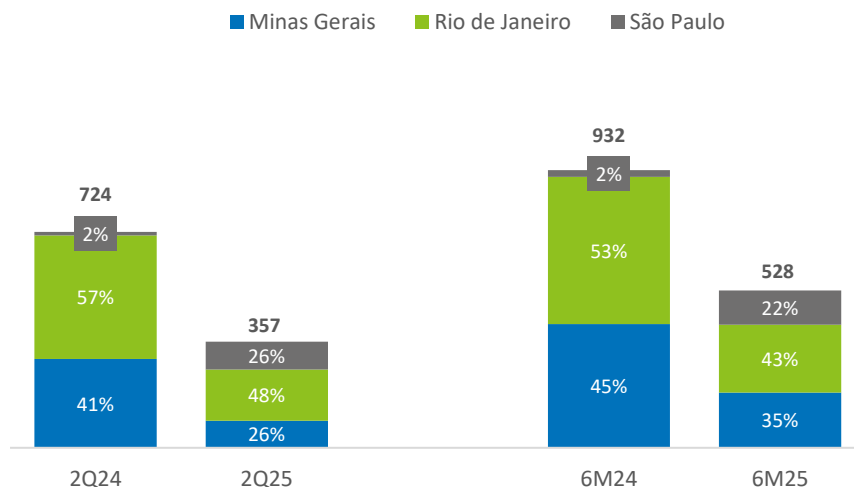
32%

68%

50%

50%

NET SALES, BY REGION (%)



NET SALES (R\$ mil | %)

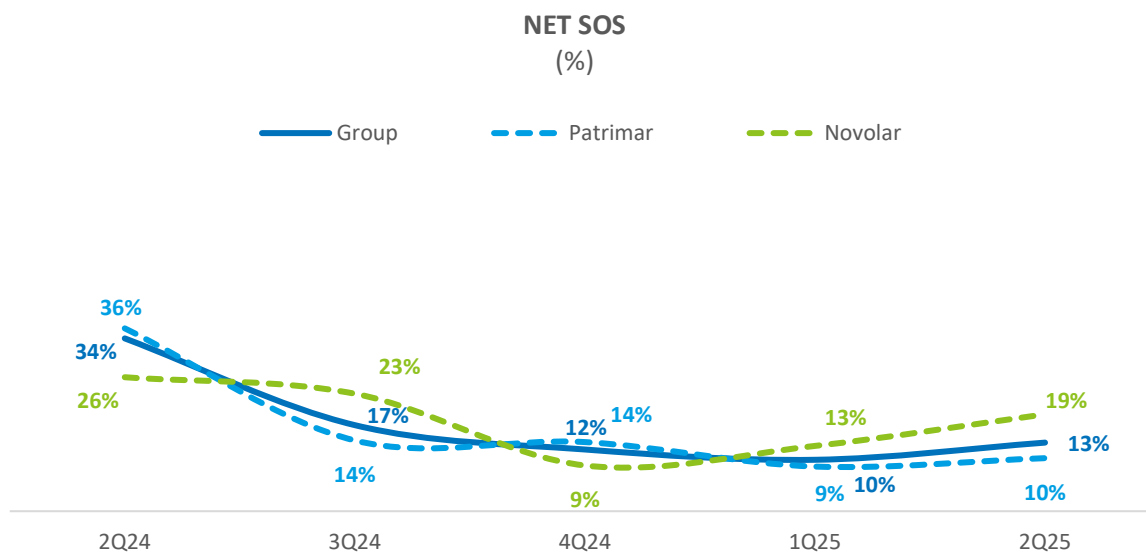
Net Contracted Sales (R\$ '000)	2Q25 (a)	2Q24 (b)	Δ% (a/b)	6M25 (c)	6M24 (d)	Δ% (c/d)
PSV 100% (R\$ thousand)	356,518	724,293	-51%	528,165	931,614	-43%
Patrimar	177,866	609,020	-71%	277,981	623,861	-55%
High-income	169,496	569,490	-70%	247,215	649,495	-62%
Middle-income	8,370	39,529	-79%	30,766	70,145	-56%
Novolar	178,652	115,274	55%	250,184	211,975	18%
Middle-income	109,364	29,552	270%	125,465	62,839	100%
Low-income	69,288	85,722	-19%	124,719	149,136	-16%
PSV % Patrimar (R\$ thousand)	346,284	718,260	-52%	506,404	907,070	-44%
Patrimar	167,768	603,468	-72%	257,114	696,197	-63%
High-income	159,048	563,939	-72%	226,326	626,052	-64%
Middle-income	8,720	39,529	-78%	30,788	70,145	-56%
Novolar	178,516	114,792	56%	249,291	210,873	18%
Middle-income	109,364	29,039	277%	125,097	61,512	103%
Low-income	69,152	85,753	-19%	124,193	149,361	-17%
Units Contracted	567	1,093	-48%	858	1,463	-41%
Patrimar	92	385	-76%	135	437	-69%
High-income	85	316	-73%	107	335	-68%
Middle-income	7	69	-90%	28	102	-73%
Novolar	475	708	-33%	720	1,026	-30%
Middle-income	204	132	55%	242	207	17%
Low-income	271	576	-53%	478	819	-42%
Average Price (R\$ thousand/unit)	629	663	-5%	616	637	-3%
Patrimar	1,933	1,582	22%	2,059	1,428	44%
High-income	1,994	1,802	11%	2,310	1,939	19%
Middle-income	1,196	573	109%	1,099	688	60%
Novolar	376	163	131%	347	207	68%
Middle-income	536	224	139%	518	304	71%
Low-income	256	149	72%	261	182	43%

*Non-Controlled" ventures appear as Patrimar - High Income.

Sales over Supply - SOS

The SOS for 2Q25 reflects the Company's sales recovery, performing 108% and 54% higher than in the previous two quarters, 1Q25 and 4Q24, respectively.

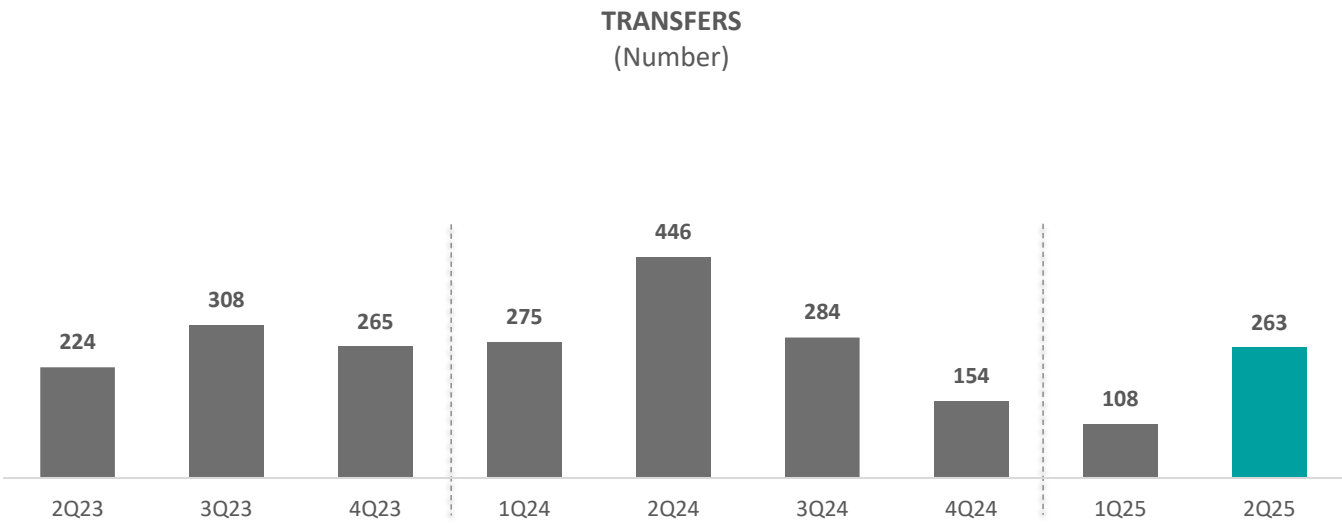
In the 2Q25 LTM accumulated, the SOS reached 32%.



Sales Speed	2Q24	3Q24	4Q24	1Q25	2Q25
SOS Group (%)	34%	17%	12%	10%	13%
SOS Patrimar (%)	36%	14%	14%	9%	10%
Sales Patrimar	609,020	164,169	176,877	100,115	177,866
Offer Patrimar	1,700,244	1,184,473	1,306,097	1,144,387	1,711,744
Opening Stock	970,740	1,034,439	1,033,212	1,144,387	1,058,732
Launches	729,503	150,034	272,885	-	653,013
SOS Novolar (%)	26%	23%	9%	13%	19%
Sales Novolar	115,274	132,854	54,323	71,532	178,652
Offer Novolar	439,162	577,182	606,401	559,332	941,198
Opening Stock	362,337	330,572	451,467	559,332	494,745
Launches	76,825	246,610	154,934	-	446,454

Transfers

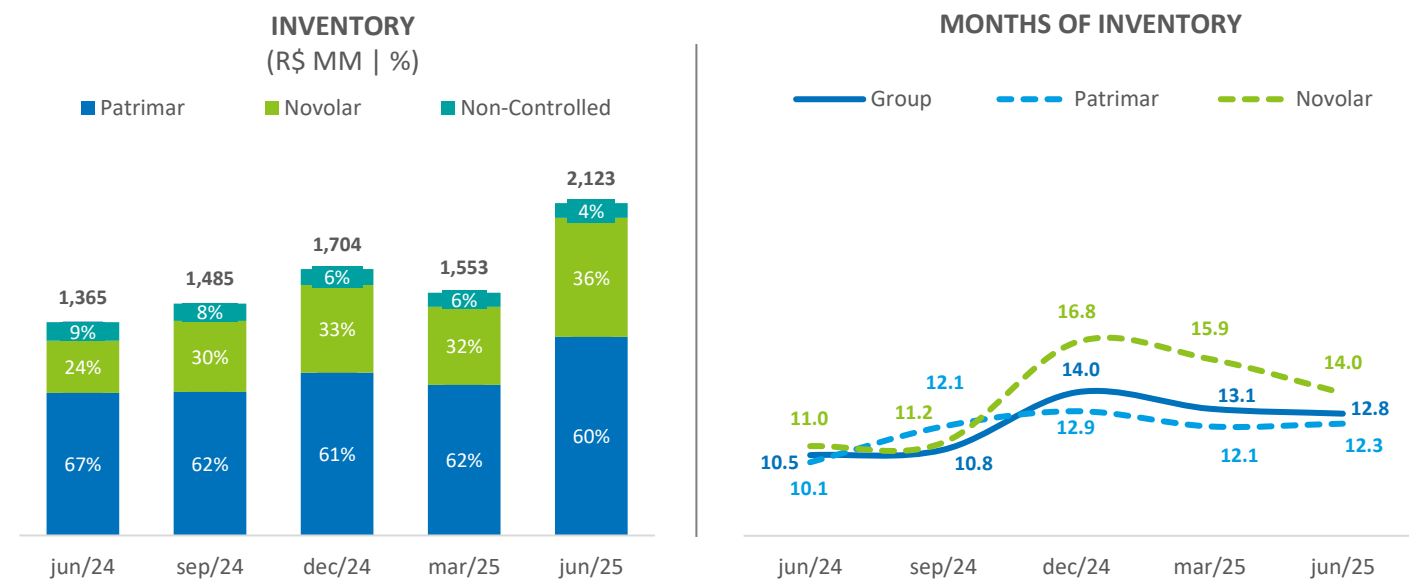
We recorded an increase in the transfer flow compared to the previous quarter, although the volume was still lower than in 2Q24. Transfers related to projects launched this quarter will be reflected in the upcoming months.



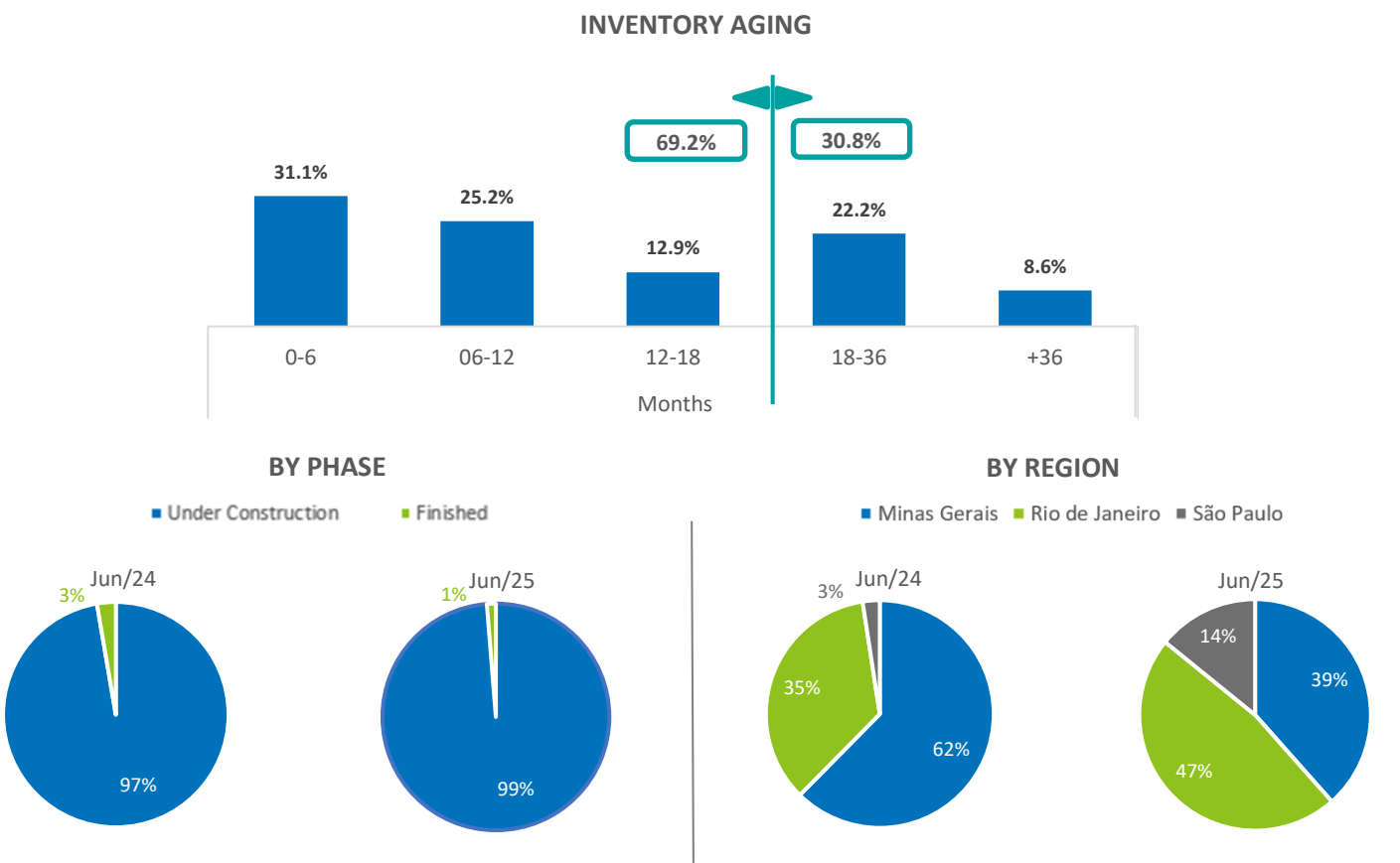
Novolar | Solare, Rio de Janeiro/ RJ
Launched - 225

Inventory

With the high number of launches, inventory increased compared to previous months. However, our inventory continues to decrease on a month-to-month basis, demonstrating the strength of our sales performance. Noteworthy is the level of completed inventory, which was 1% this quarter.



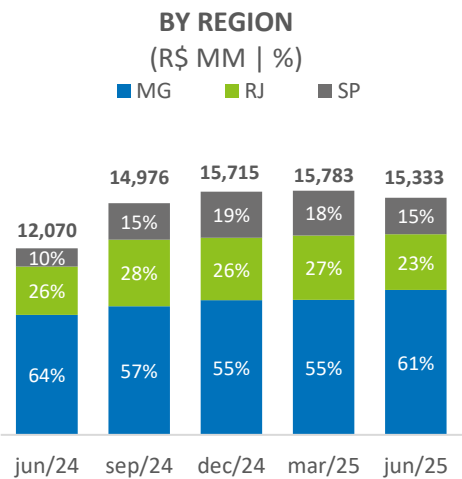
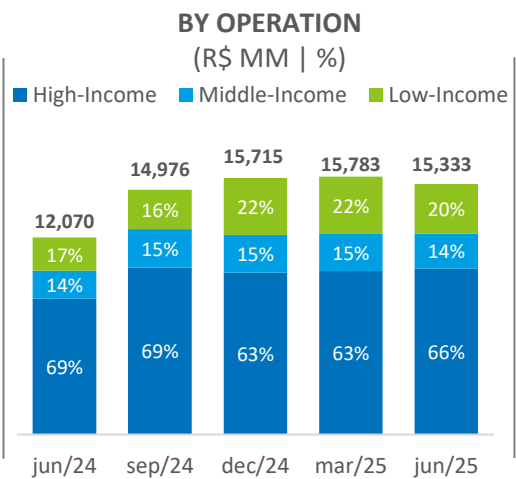
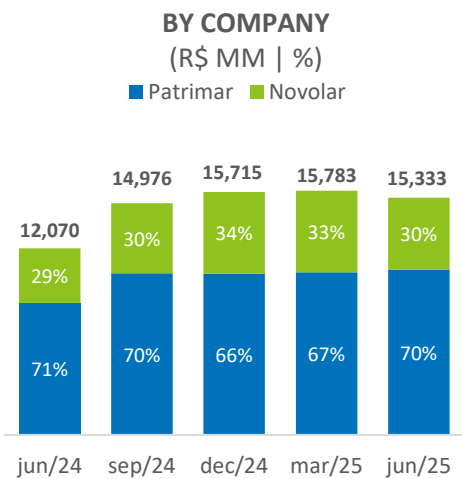
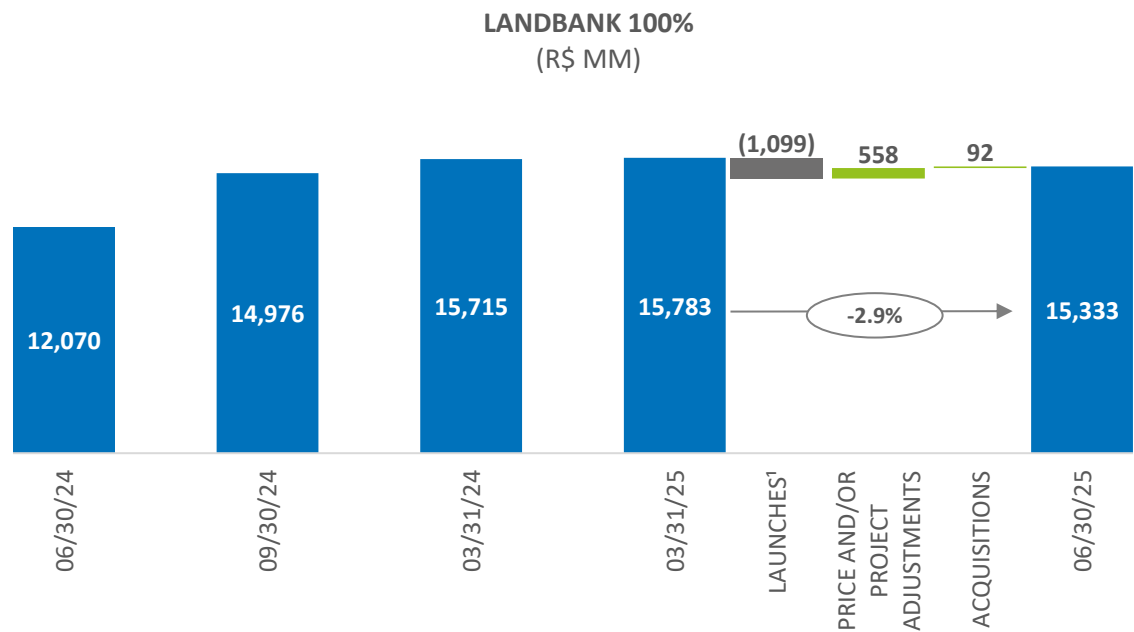
More than 69% of the inventory aging is concentrated in projects launched in the past 18 months, reflecting efficient sales management and portfolio renewal. Although there is some inventory older than 18 months, most of these units are expected to be delivered in the short term, increasing their cash conversion potential in the near future.



Landbank

Despite the launches in 2Q25, the landbank remained at levels similar to March 31 of this year. In addition to acquiring a plot with an estimated PSV of R\$ 92 million, we adjusted the pricing of some of our projects.

The Patrimar Group's stake in the landbank stands at 75%.



¹ Launches 100% Patrimar.

About Grupo Patrimar

The Company is a real estate developer and construction company headquartered in Belo Horizonte, with a focus on the southeast region of Brazil, with more than 60 years of experience in civil construction and is positioned among the largest in the country. Its business model is vertical, operating in the development and construction of real estate projects, as well as the marketing and sale of autonomous real estate units.

The Company operates in a diversified manner in the residential (main activity) and commercial segments, with a presence in high-income operations (luxury and high-end products) through the Patrimar brand and in economic and middle-income operations through the Novolar brand.



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Patrimar | Epic Golf Residence, Rio de Janeiro/ RJ
Launched – 2Q25



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